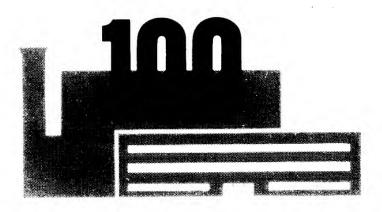
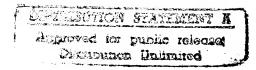


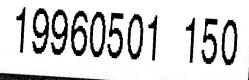
100 COMPANIES

RECEIVING THE LARGEST DOLLAR VOLUME OF PRIME CONTRACT AWARDS

Fiscal Year 1995









DIRECTORATE FOR INFORMATION OPERATIONS AND REPORTS (DIOR)

100 COMPANIES RECEIVING THE LARGEST DOLLAR VOLUME OF PRIME CONTRACT AWARDS

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FOREWORD

100 Companies Receiving the Largest Dollar Volume of Prime Contract Awards is published annually. This report contains summary data on the 100 companies, including their subsidiaries, which were awarded the largest total dollar volume of Department of Defense prime contract awards during fiscal year 1995.

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INTRODUCTION

This report presents summary data on the 100 companies, and their subsidiaries, receiving the largest dollar volume of Department of Defense (DoD) prime contract awards during fiscal year (FY) 1995. Table 1, page 9, lists the 100 companies in alphabetical order and gives their associated rank. Table 2, page 11, identifies the parent companies in rank order, with their subsidiaries, and gives the total net value of awards for both the parent company and its subsidiaries. In many cases, the parent company receives no awards itself, but appears on the list because of its subsidiaries. Table 2 also shows what percentage of the total awards each company's awards represent, as well as the cumulative percentage represented by all companies.

New this year are Table 3 and Table 4. Table 3, page 27, lists the top 100 companies DoD-wide in rank order and breaks the totals into three categories of procurement: Research, Development, Test and Evaluation (RDT&E); Other Services and Construction; and Supplies and Equipment. Table 4, page 29, lists the top 50 companies for each of the Reporting Components in rank order, and by category of procurement.

Information from this publication can be found on the World Wide Web under http://web1.whs.osd.mil/peidhome/procstat/top100/top100.htm

NOTES ON COVERAGE

Data in this report reflect the net value of both debit and credit procurement actions over \$25,000; e.g., the value of a terminated contract, or other downward adjustment to a contract, is deducted from a firm's total award amount, while modifications and other positive adjustments are treated as increases. Procurement actions include definitive contracts, the obligated portions of letter contracts, job orders, task orders, delivery orders, and any other orders against existing contracts. Research and development, services, construction, and supply and equipment contracts, worldwide, are included.

The report does not include those parts of indefinite quantity contracts that have not been translated into specific orders to business firms or those contracts that have not yet become mutually binding agreements between the government and the company. The company totals do not include contracts made by other U.S. Government Agencies and financed with DoD funds or contracts awarded in foreign nations through their respective governments.

DATA RELATING TO COMPANIES IN THIS PUBLICATION ARE SUBJECT TO THE ACCURACY OF THE FEDERAL PROCUREMENT DATA SYSTEM CONTRACTOR ESTABLISHMENT CODE, AND THE ABILITY OF THIS CODING SYSTEM TO DESCRIBE RELATIONSHIPS OF COMPANIES.

HIGHLIGHTS

DoD prime contract awards over \$25,000 totaled \$117.9 billion during FY 1995, \$562 million less than in FY 1994. The 100 firms, and their subsidiaries, receiving the largest amount of DoD contracts in FY 1995 received \$69.2 billion, or 58.9 percent of all awards, primarily for aircraft, missile/space systems, ships, and electronics & communications equipment. In FY 1994, the top 100 companies received \$73.1 billion, or 61.9 percent of all awards.

Exhibit A below, shows that the first five companies received 23.9 percent of the total received by all companies in FY 1995, compared with 23 percent during FY 1994. The company ranked as number one during FY 1995, Lockheed Martin Corp., is composed of the companies ranked as number two and number four in FY 1994, with awards of \$10.5 billion during FY 1995, compared with a combined total of \$9.6 billion during FY 1994. The smallest total amount received by a company in the FY 1995 Table 2 was \$118.4 million, compared to \$113.2 million in FY 1994.

Exhibit A

Company Position	Percent of Total						
	FY 1995	FY 1994	FY 1993	FY 1992			
1	8.9	7.8	4.4	5.9			
2	6.8	5.5	5.6	4.0			
3	3.2	4.4	3.8	3.8			
4	2.5	2.7	3.3	3.7			
5	2.5	2.6	2.6	3.3			
Total 1-5	23.9	23.0	21.4	19.2			
6-10	8.9	10.7	9.4	11.7			
11-25	10.9	11.8	14.1	14.9			
Total 1-25	43.7	45.4	44.9	45.8			
26-50	7.8	8.9	9.5	8.9			
51-75	4.4	4.7	4.5	4.6			
76-100	3.0	2.9	2.6	2.8			
Total 1-100	59.0	61.9	61.5	62.1			

Changes in the Top 100 Companies, FY 1994 To FY 1995

Twenty-two companies which did not appear on the list in FY 1994 are among the top 100 companies in FY 1995, see Exhibit B below. Of these, five appear in positions 21 through 42, and the balance between 55 and 100. The companies which appeared on the FY 1994 list but did not appear on the FY 1995 list are also shown in Exhibit B. Companies are considered as appearing on the list in both fiscal years despite mergers, acquisitions, divestitures, and name changes if a major component of a newly constituted company, or the newly constituted company itself, made the list as a component of a company in the top 100 in the prior year.

Exhibit B

Companies Listed in FY 1995 But not in FY 1994

Aerospace Corp. Arinc Inc. ASFA Insaat Paazarlama Bay Tankers Inc. Blake Construction Co. Inc. Boeing Skrsky Comanche Team JV Centex Corp. CFM International Inc. Cubic Corp. International Shipholding Corp. Kaman Corporation NASSCO Holdings Inc. Nichols Research Corp. Philip Morris Companies, Inc. Proctor & Gamble Company, The RJR Nabisco Holdings Corp. Rolls-Royce Plc Stewart & Stevenson Svcs Inc. Trinity Industries Inc. United Defense LP United States Dept. of Energy WMX Technologies Inc.

Companies Listed in FY 1994 But not in FY 1995

Arvin Industries, Inc. Astronautics Corp. of America Avondale Industries, Inc. Battelle Memorial Institute Boeing Skorsky LHX Program Office CDA Holding Inc. Ceridian Corp. Cia Espanola De Petroleos SA E-Sytems Inc. Hensel Phelps Construction Co. Hercules Inc. Hunt Building Corp. Israel Aircraft Industries Ltd Jacobs Engineering Group Inc. Kuwait Petroleum Corp. Morrison Knudsen Corp.(DEL) Philipp Holzmann AG Vanadium Enterprises Corp. Zenith Electronics Corp.

The most significant change during FY 1995 was the merger of Lockheed Corporation and Martin Marietta Corporation to form Lockheed Martin Corporation. Twelve of the 22 companies listed in FY 1995, but not in FY 1994, were included in the top 200 for FY 1994. Also, 10 of the 19 listed in FY 1994, but not in FY 1995, remain in the top 200.

Primary Procurement Categories of the Top 100 Companies

Although the contract work of many companies on the list includes more than one procurement category, in Exhibit C below, each company has been assigned to the procurement category that accounts for its largest dollar volume of DoD awards; for example, General Electric Co. is a multi-industry company, producing electronic and communications equipment as well as industrial and consumer products. For the purposes of this exhibit, it has been assigned to "Aircraft," the procurement category accounting for its largest dollar volume of DoD contract awards.

Exhibit C

Procurement Category	Number of Companies				
1	FY 1995	FY 1994	Change		
Aircraft	12	12	0		
Missiles	12	14	- 2		
Ships	9	5	+ 4		
Tank-Automotive	3	5	- 2		
Ammunition	2	3	- 1		
Electronics	19	17	+ 2		
Services	24	23	+1		
Construction	9	11	- 2		
Petroleum	6	8	- 2		
Weapons	1	0	+ 1		
Subsistence	2	0	+ 2		
All Other	1	2	- 1		

Top 10 Companies

The FY 1995 top 10 companies are listed in Exhibit D by rank, along with their FY 1994 rank and the dollar value of the awards received in both FY 1995 and FY 1994. Exhibit E, page 6, describes the major products of these 10 companies.

Exhibit D

Rank		Company Name	Awards (in Billions)		
1995	1994		1995	1994	
1	2,4	Lockheed Martin Corporation	10.5	9.6	
2	1	McDonnell Douglas Corporation	8.0	9.3	
3	31	Tenneco Incorporated	3.7	0.5	
4	5	General Motors Corporation	3.0	3.0	
5	3	Northrop Grumman Corporation	2.9	5.2	
6	7	Raytheon Corporation	2.9	2.7	
7	8	General Electric Company	2.1	2.7	
8	10	Loral Corporation	2.0	1.7	
9	14	Boeing Company The	1.8	1.2	
10	9	United Technologies Corporation	1.8	2.7	

Tenneco Incorporated, ranked number 3 in Exhibit D above, jumped from 31 in FY 1994 due to the award of a contract for construction of a Nimitz Class (CVN 68) nuclear powered aircraft carrier to it's subsidiary, Newport News Shipbuilding and Dry Dock Company.

Exhibit E

COMPANY

1. Lockheed Martin Corp.

- 2. McDonnell Douglas Corp.
- 3. Tenneco Inc.
- 4. General Motors Corp.

5. Northrop Grumman Corp.

MAJOR PRODUCTS

UGM-96 TRIDENT, CG-47 AEGIS, HELLFIRE missile systems. MK-41 Guided Missile Launch. Advanced Tactical Fighter, C-5 GALAXY, C-130 HERCULES, C-141 STARLIFTER, F-4 PHANTOM II, F-16 FALCON, P-3 ORION, S-3 VIKING, and UH-2 Seasprite aircraft. AH-64 APACHE aircraft equipment. MILSTAR communications. RDT&E for missile/space systems, weapons, aircraft, and electronics/communications equipment.

F-18 HORNET, F-15 EAGLE, AV-8 HARRIER, C-10 & C-17 cargo transports, T-45 GOSHAWK and AH-64 APACHE aircraft. OH-58 KIOWA, UH-60 BLACKHAWK aircraft components. TOMAHAWK and HARPOON missile systems. RDT&E related to aircraft and missiles.

Nuclear powered aircraft carriers and submarines.

AMRAAM, MAVERICK, TOW, RIM-66, RIM-67, UGM-96 TRIDENT, STINGER, and PEACE SHIELD missile systems. C-130 HERCULES, C-141 STARLIFTER, F-15 EAGLE, F-16 FALCON, and F-18 HORNET aircraft components. BRADLEY fighting vehicle components. Vehicular power transmission components for ABRAMS (M1/M1A1/M1A2) tanks. RDT&E for missile/space systems, and electronics/communications equipment. ADP and telecommunications services.

A-6 INTRUDER, B-1, B-2 STEALTH, C-2 GREYHOUND, E-2 HAWKEYE, EA-6B PROWLER, F-5 FREEDOM fighter, F-14 TOMCAT, F-15 EAGLE, and UH-1 IROQUOIS aircraft. BGM-109 TOMAHAWK, LGM-30 MINUTEMAN, and MX-MISSILE missile systems. AN/FSD JOINT STARS radar and navigational equipment. RDT&E for electronics/communications equipment, and missile/space systems.

Exhibit E (Concluded)

COMPANY

6. Raytheon Company

7. General Electric Co.

8. Loral Corp.

9. Boeing Company, The

10. United Technologies Corp.

MAJOR PRODUCTS

PATRIOT, AMRAAM, TRIDENT, HAWK, SEA SPARROW, and RIM-66 Standard missile systems and components. Miscellaneous Fire Control equipment. SONAR equipment. RDT&E for Ballistic Missile Defense Systems, electronics/communications equipment and missile/space systems.

Engines for TF-30, TF-34, T-56, T-58, T-64, UH-60 BLACKHAWK, F-100, F-101, F-110, F-14 TOMCAT, and F-18 HORNET aircraft. CG-47 AEGIS and UGM-96 TRIDENT missile system components. RDT&E for missile/space systems, ships, aircraft, and electronics/communication equipment.

AH-64 APACHE, C130 HERCULES, F-16 FALCON, F-18 HORNET, and SH-60 SEAHAWK aircraft components. CHAPARRAL, STINGER, MINUTEMAN, and Multi launch rocket systems. MK-46 torpedo. RDT&E for missile/space systems, electronics/communications equipment and Ballistic Missile Defense systems.

CH-47 CHINOOK, EA-6B PROWLER, H-46 SEA KNIGHT, B-1, B-52 STARTO FORTRESS, E3-A, KC-135 STRATOLIFTER, and C-137 STRATOLINER aircraft. RDT&E for Ballistic Missile Defense Systems. AGM-69 SRAM and LGM-30 MINUTEMAN missiles. ADP and Telecommunications Services

F-100, F-101, TF-30, TF-33, and C-17 aircraft engines. C-17, AH-1J SEA COBRA, H-13 SIOUX, SH-3D SEA KING, UH-60 BLACKHAWK, SH-60 SEAHAWK, CH-53 SEA STALLION and Advanced Tactical Fighter aircraft and components. RDT&E for aircraft, electronics/communications equipment, and missile/space systems.

TABLE 1 INDEX OF 100 PARENT COMPANIES WHICH RECEIVED THE LARGEST DOLLAR VOLUME OF PRIME CONTRACT AWARDS

	FISCAL Y	EAR	1995
R		R	PARENT
A	PARENT	A	COMPANY
N	COMPANY	N	00
K		K	
54	AEROSPACE CORPORATION	77	KAMAN CORPORATION
26	ALLIANT TECHSYSTEMS INC	12	LITTON INDUSTRIES INC LOCKHEED MARTIN CORPORATION
24	ALLIEDSIGNAL INC	1 1	LOGICON INC
97	ARINC INCORPORATED	42 8	LORAL CORPORATION
33	AT&T CORP	75	MAERSK INC
92	ATLANTIC RICHFIELD COMPANY BAY TANKERS INC	39	MASSACHUSETTS INST OF TECH
74 63	BECHTEL GROUP INC	2	MCDONNELL DOUGLAS CORPORATION
53	BELL ATLANTIC CORPORATION	67	MESC HOLDINGS, INC
31	BLACK & DECKER CORPORATION	37	MITRE CORPORATION
81	BLAKE CONSTRUCTION CO INC	91	MORTENSON M A COMPANIES
9	BOEING COMPANY THE	46	MOTOROLA INC
36	BOEING SKRSKY COMANCHE TEAM JV	84	NASSCO HOLDINGS INC NICHOLS RESEARCH CORPORATION
61	BOOZ ALLEN & HAMILTON INC	98	NORTHROP GRUMMAN CORPORATION
80	CAE INC	5 55	NV KON. NEDERLANDSE PETROLEUM
35	CARLYLE PARTNERS LEVERAGED CAP	95	OGDEN CORPORATION
56	CENTEX CORPORATION CFM INTERNATIONAL INC	45	OHM CORPORATION
58	CHEVRON CORPORATION	28	OLIN CORPORATION
40	CHRYSLER CORPORATION	93	OSHKOSH TRUCK CORPORATION
85	CLARK ENTERPRISES INC	79	PHILIP MORRIS COMPANIES INC
68	COASTAL CORPORATION	69	PROCTER & GAMBLE COMPANY THE
18	COMPUTER SCIENCES CORPORATION	6	RAYTHEON COMPANY
70	CSX CORPORATION	94	RENCO GROUP THE INC
87	CUBIC CORPORATION	82	RJR NABISCO HOLDINGS CORP ROCKWELL INTERNATIONAL CORP
50	DRAPER CHARLES STARK LAB INC	14 38	ROLLS-ROYCE PLC
29	DYNCORP	65	SALOMON INC
100	EATON CORPORATION EG&G INC	16	SCIENCE APPLICATIONS INTL CORP
90	ESCO ELECTRONICS CORPORATION	76	SEQUA CORPORATION
27	EXXON CORPORATION	30	STEWART & STEVENSON SVCS INC
43	FEDERAL EXPRESS CORPORATION	78	SVERDRUP CORPORATION, THE
66	FEDERAL PRISON INDUSTRIES	59	T I/MARTIN JAVELIN JOINT VENTR
25	FMC CORPORATION	60	TELEDYNE INC
21	FULCRUM II LIMITED PARTNERSHIP	3	TENNECO INC TEXAS INSTRUMENTS INCORPORATED
89	GENCORP INC	22	TEXAS INSTRUMENTS INCORPORATED TEXTRON INC
11	GENERAL DYNAMICS CORPORATION	15 96	THE GENERAL ELECTRIC CO. PLC
7	GENERAL ELECTRIC COMPANY GENERAL MOTORS CORPORATION	23	TRACOR INC
4	GOVERNMENT TECHNOLOGY SVCS INC	99	TRINITY INDUSTRIES INC
83	GTE CORPORATION	17	TRW INC
47	HALLIBURTON COMPANY	52	UNC INCORPORATED
48	HARRIS CORPORATION	34	UNISYS CORPORATION
44	HONEYWELL INC	41	UNITED DEFENSE LP
32	INTERNATIONAL BUS MCHS CORP	57	UNITED STATES DEPT ENERGY
86	INTERNATIONAL SHIPHOLDING CORP	10	UNITED TECHNOLOGIES CORP WESTINGHOUSE ELECTRIC CORP
62	INTERNATIONAL TECHNOLOGY CORP	13	WESTINGHOUSE ELECTRIC CORF WMX TECHNOLOGIES INC
19	ITT INDUSTRIES INC	72 71	WORLDCORP, INC
49	JOHNS HOPKINS UNIVERSITY JOHNSON CONTROLS INC	73	XEROX CORPORATION
51	JOHNSON CONTROLS INC	1	
1			
	<u></u>		

R	R THOUSANDS PERCENT CUMULATIVE					
A N	COMPANIES	OF DOLLARS	OF TOTAL	PERCENT OF		
K		Domina				
	TOTAL	117,551,954	100.00	100.00		
	TOTAL, 100 COMPANIES/SUBSIDIARIES	69,195,967	58.86	58.86		
1	LOCKHEED MARTIN CORPORATION ANALYTYX ELECTRONIC SYSTEMS, CALCOMP INC LOCKHEED CORPORATION LOCKHEED ENGRG & SCIENCES CO LOCKHEED ENVIRONMENTAL SYSTEMS LOCKHEED MISSILES & SPACE CO LOCKHEED SANDERS INC MARTIN MARIETTA CORPORATION MARTIN MARIETTA CORPORATION MARTIN MARIETTA ORD SYSTEMS MARTIN MARIETTA SERVICES INC MARTIN MARIETTA TECHNOLOGIES TOTAL	1,882,393 210 182 4,997,154 22,965 2,630 1,866,446 268,333 409,401 107 4,572 61,998 966,398	8.91	8.91		
2	MCDONNELL DOUGLAS CORPORATION MC DONNELL DOUGLAS FIN CORP MC DONNELL DOUGLAS SERVICES IN MCDONNELL DOUGLAS HELICPTR CO TOTAL	5,450,162 2,202,077 321 368,308 8,020,868	6.82	15.74		
3	TENNECO INC NEWPORT NEWS SHIPBLDG & DRYDOC TOTAL	3,709,810 3,709,810	3.15	18.89		
4	GENERAL MOTORS CORPORATION DELCO ELECTRONICS CORPORATION ELECTRONIC DATA SYSTEMS CORP HUGHES AIRCRAFT COMPANY HUGHES ELECTRONICS CORPORATION HUGHES MISSILE SYSTEMS CO HUGHES NETWORK SYSTEMS INC HUGHES TECHNICAL SERVICES CO HUGHES TRAINING INC	73,054 25,198 425,061 1,433,946 66,164 881,117 127 333 87,928	2 54	21.44		
5	NORTHROP GRUMMAN CORPORATION GRUMMAN AEROSPACE CORPORATION GRUMMAN CORPORATION GRUMMAN DATA SYSTEMS CORP NORTHROP WORLDWIDE ARCFT SVC	2,992,929 1,213,292 941,865 561,326 101,744 87,182 7,663	2.54	21.44		
	VOUGHT AIRCRAFT COMPANY TOTAL	2,913,072	2.47	23.92		

R	FISCAL YEAR 1			N SANGERSANDAN AND AND AND AND AND AND AND AND AN
A N K	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL
6	RAYTHEON COMPANY CEDARAPIDS INC E-SYSTEMS INC E-SYSTEMS MEDICAL ELECTRONICS, HARBERT-YEARGIN INC RAYTHEON AIRCRAFT CORPORATION RAYTHEON ENGINEERS & CONSTRS RAYTHEON ENGINEERS CONSTRS INTL RAYTHEON SERVICE COMPANY RAYTHEON UNITED KINGDOM LTD. SERV-AIR INC SPEED QUEEN COMPANY UNITED BEECHCRAFT INC	1,562,351 4,441 374,791 825 9,122 380,197 97,980 36 196,812 1,146 260,369 34 2,305 2,890,409	2.45	26.37
7	GENERAL ELECTRIC COMPANY G E AMERICAN COMMUNICATIONS GENERAL ELECTRIC CANADA INC GENERAL ELECTRIC CAPITAL CORP GENERAL ELECTRIC-DEUTSCHLAND G NBC SUBSIDIARY 18, INC TRANSPORT INTERNATIONAL POOL TOTAL	2,084,899 15,749 71 75 99 93 2,672	1.78	28.16
8	LORAL CORPORATION CONIC CORPORATION FREQUENCY SOURCES INC LORAL AEROSPACE CORP LORAL AEROSPACE HOLDINGS INC LORAL DEFENSE SYSTEMS CORP LORAL ELECTRO-OPTICAL SYSTEMS LORAL FAIRCHILD CORP LORAL FEDERAL SYSTEMS COMPANY LORAL SOLARTRON LORAL SYSTEMS COMPANY LORAL VOUGHT SYSTEMS CORP LORAL/ROLM MIL-SPEC CORP LTV AEROSPACE AND DEFENSE CO NARDA MICROWAVE CORPORATION RANDTRON SYSTEMS, INC	276,215 8,051 14,769 419,103 814 15,411 25,287 50,126 367,752 79 171,155 115,543 26,740 473,797 630 1,834 1,967,305	1.67	28.16
9	BOEING COMPANY THE ARGOSYSTEMS INC BOEING AEROSPACE OPERATIONS TOTAL	1,690,318 986 88,983 1,780,287	1.51	31.35

	FISCAL TEAR 1995						
R A N K	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL			
10	UNITED TECHNOLOGIES CORP CARRIER CORPORATION INTERNATIONAL FUEL CELLS CORP SIKORSKY SUPPORT SERVICES INC UNITED TECH OPT SYSTEMS UNITED TECHNOLGIES FLORIDA TOTAL	1,717,070 319 7,713 9,904 540 39,290	1,50	32.86			
11	GENERAL DYNAMICS CORPORATION GENERAL DYNAMICS LAND SYSTEMS MATERIAL SERVICE RESOURCES CO TOTAL	1,309,465 385,750 40 1,695,254	1.44	34.30			
12	LITTON INDUSTRIES INC LITTON FIBERCOM LITTON SYSTEMS INC TOTAL	971,906 98 265,204 1,237,209	1.05	35.36			
13	WESTINGHOUSE ELECTRIC CORP KNOLL GROUP INC KNOLL INTERNATIONAL LTD. KNOLL NORTH AMERICA INC SCIENTIFIC ECOLOGY GROUP INC WESTINGHOUSE ELECT SYS VENTURE WESTINGHOUSE ELECTRIC SA WESTINGHOUSE NORDEN SYSTEMS WESTINGHOUSE REMEDIATION SVCS	1,115,107 401 184 13,890 2,545 66,286 475 25,547 1,001					
	TOTAL	1,225,438	1.04	36.40			
14	ROCKWELL INTERNATIONAL CORP ALLEN-BRADLEY COMPANY INC COLLINS INTERNATIONAL SVC CO RELIANCE COMM/TEC CORPORATION RELIANCE ELECTRIC INDUS CO ROCKWELL FRANCE TOTAL	1,208,396 66 649 26 384 450 1,209,971	1.02	37.43			
15	TEXTRON INC AIRFOIL TEXTRON INC AVCO CORPORATION BELL HELICOPTER TEXTRON INC CESSNA AIRCRAFT COMPANY THE H R TEXTRON INC NORWOOD PRCSION PRDCTS/CRATRON TURBINE ENG COMPONENTS TEXTRON	359,785 28 68,855 606,366 27,318 5,356 120 1,173 1,069,000	0.90	38,34			
	TOTAL	1,000,000		33.01			

R A N K	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL
16	SCIENCE APPLICATIONS INTL CORP WRIGHT R E ENVIRONMENTAL TOTAL	928,277 3,114 931,391	0.79	39.13
17	TRW INC TRW SPACE & DEFENSE SECTOR TOTAL	866,788 866,963	0.73	39.87
18	COMPUTER SCIENCES CORPORATION CSC ANALYTICS INC TOTAL	646,046 10,090 656,135	0.55	40.43
19	ITT INDUSTRIES INC ITT FEDERAL SERVICES CORP ITT FEDERAL SERVICES INTL ITT SHERATON CORPORATION TOTAL	402,409 62,608 182,836 36 647,888	0.55	40.98
20	GTE CORPORATION CONTEL CELLULAR INC CONTEL CORPORATION CONTEL FEDERAL SYSTEMS INC CONTEL OF CALIFORNIA INC CONTEL OF NEW YORK INC GTE CALIFORNIA INC GTE CALIFORNIA INC GTE COMMUNICATION SYSTEMS CORP GTE CUSTOMER NETWORKS INC GTE FLORIDA INCORPORATED GTE GOVERNMENT SYSTEMS CORP GTE HAWAIIAN TELEPHONE CO INC GTE MOBILNET INCORPORATED GTE NORTH INC GTE NORTHWEST INCORPORATED GTE SOUTH INCORPORATED GTE SOUTH INCORPORATED GTE SOUTH INCORPORATED	37,632 233 623 62,878 288 30 184 698 140 3,596 525,622 1,107 98 211 86 201 749 696	0.53	41.52
21	FULCRUM II LIMITED PARTNERSHIP BATH IRON WORKS CORPORATION TOTAL	563,480 563,480	0.47	41.99
22	TEXAS INSTRUMENTS INCORPORATED TOTAL	554,389 554,389	0.47	42.47

R A N	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL
23	TRACOR INC OTC TRACOR AEROSPACE, INC OTC TRACOR APPLIED SCIENCES, TRACOR AEROSPACE INC TRACOR APPLIED SCIENCES INC TRACOR FLIGHT SYSTEMS INC VITRO CORPORATION VITRO SERVICES CORPORATION TOTAL	62,427 36,661 55,418 4,895 11,527 1,752 255,864 81,921 510,465	0.43	42.90
24	ALLIEDSIGNAL INC ALLIED-SIGNAL CANADA INC ALLIEDSIGNAL GEN AVI AVIONICS ALLIEDSIGNAL TECHNICAL SVCS TOTAL	387,185 577 3,292 111,978 503,032	0.42	43.33
25	FMC CORPORATION MOORCO INTERNATIONAL INC SMITH METER INC TOTAL	485,445 46 59 485,551	0.41	43.74
26	ALLIANT TECHSYSTEMS INC	472,974 472,974	0.40	44.14
27	EXXON CORPORATION IMPERIAL OIL LIMITED TOTAL	471,739 119 471,859	0.40	44.55
28	OLIN CORPORATION PHYSICS INTERNATIONAL COMPANY TOTAL	450,517 18,237 468,753	0.39	44.94
29	DYNCORP AEROTHERM CORPORATION B-K DYNAMICS, INC. DYNCORP AVIATION SERVICES INC DYNCORP EENSP DYNCORP/DYNAIR CORPORATION TECHNOLOGY APPLICATIONS, INC	305,987 8,061 2,399 1,568 8,409 119,378 2,606 448,409	0.38	45.33

R A N K	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL
30	STEWART & STEVENSON SVCS INC STEWART & STEVENSON POWER,	442,115 		
	TOTAL	442,144	0.37	45.70
31	BLACK & DECKER CORPORATION PRC COMMERCIAL SYSTEMS INC PRC ENVIRONMENTAL MGT DEL PRC INC	32 265 46,012 387,751		
	TOTAL	434,060	0.36	46.07
32	INTERNATIONAL BUS MCHS CORP INFORMATIQUE (COMPAGNIE GENERA INTEGRTED SYSTEMS SLTIONS CORP LOTUS DEVELOPMENT CORPORATION SOFT SWITCH INC	419,613 70 5,615 230 38		
	TOTAL	425,566	0.36	46.43
33	AT&T CORP AT&T COMMUNICATIONS, INC AT&T GLOBAL INFO SOLUTIONS CO AT&T INTERNATIONAL INC AT&T PARADYNE CORPORATION MC CAW CELLULAR COMMUNICATIONS	373,759 11,106 31,944 2,642 2,330 508		
	TOTAL	422,289	0.35	46.79
34	UNISYS CORPORATION LORAL CORPORATION INC UNISYS CORPORATIONS GOVERNMENT TOTAL	234,795 677 157,842 393,315	0.33	47.13
35	CARLYLE PARTNERS LEVERAGED CAP BDM FEDERAL INC BDM INTERNATIONAL INC G C L	239,653 147,025 27		
	TOTAL	386,706	0.32	47.46
36	BOEING SKRSKY COMANCHE TEAM JV	372,556 372,556	0.31	47.77
37	MITRE CORPORATION	370,277		
	TOTAL	370,277	0.31	48.09

R	TISCAL TEAN T	THOUSANDS	PERCENT	CURAT MATER
A	COMPANIES	OF	OF	CUMULATIVE PERCENT OF
N	COMPANIES	DOLLARS	TOTAL	TOTAL
ĸ				1017111
38	ROLLS-ROYCE PLC	199,998		
	ALLISON ENGINE COMPANY INC ROLLS-ROYCE HOLDINGS INC	147,372 516		
	ROLLS-ROYCE INC.	175		
	ROLLS-ROYCE POWER ENGINEERING	2,408		
	TOTAL	350,469	0.29	48.39
39	MASSACHUSETTS INST OF TECH	343,644		
	TOTAL	343,644	0.29	48.68
40	CHRYSLER CORPORATION	0		
	CHRYSLER TECHNOLOGIES CORP	305		
	ELECTROSPACE SYSTEMS INC ESI HOLDING INC	177,031 162,930		
	TOTAL	340,266	0.28	48.97
41	UNITED DEFENSE LP	319,667		
	TOTAL	319,667	0.27	49.24
	TOTAL	0 0,00	V. E.	10.2
42	LOGICON INC	165,517		
	LOGICON R & D ASSOCIATES SYSCON CORPORATION	79,393 72,383		
		317,293	0.26	49.51
	TOTAL	317,293	0.20	43.31
43	FEDERAL EXPRESS CORPORATION	302,221		
	TOTAL	302,221	0.25	49.77
44	HONEYWELL INC	300,760		
	TOTAL	300,760	0.25	50.02
45	OHM CORPORATION	7,440 280,413		
	OHM REMEDIATION SERVICES CORP RUST REMEDIAL SERVICES INC	280,413 1,378_		
	TOTAL	289,231	0.24	50.27
	IOTHE	203,201	0.27	30.21

R	FISCAL ILAN I		nman	
A N	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL
K				
46	MOTOROLA INC MOTOROLA COMMUNICATIONS & ELEC	243,531 42,723		
	MOTOROLA COMPUTER SYSTEMS, MOTOROLA MILITARY AROSPC ELEC	48 48		
	TOTAL	286,350	0.24	50.51
47	HALLIBURTON COMPANY	6,470		
	BROWN & ROOT HOLDINGS INC BROWN & ROOT INC	34 5,960		
<u> </u>	BROWN & ROOT SERVICES CORP HALLIBURTON NUS CORPORATION NUS TRAINING CORP	223,393 38,628 1,695		
	TOTAL	276,180	0.23	50.75
48	HARRIS CORPORATION	273,407		
	LANIER WORLDWIDE HOLDINGS INC LANIER WORLDWIDE INC	1,308 939		
	TOTAL	275,654	0.23	50.98
49	JOHNS HOPKINS UNIVERSITY	274,258		
	TOTAL	274,258	0.23	51.21
50	DRAPER CHARLES STARK LAB INC	271,525		
	TOTAL	271,525	0.23	51.45
51	JOHNSON CONTROLS INC	11,031		
	JOHNSON CONTRLS WORLD SVCS INC TOTAL	258,809 269,839	0.22	51.68
52	UNC INCORPORATED	212		
	UNC AIRWORK CORPORATION UNC HOLDINGS INC	493 248,499		
	UNC TRI-INDUSTRIES INC	5,111		54.00
	TOTAL	254,315	0.21	51.89
		L	L	<u> </u>

R	TIGGAL TEAR I	THOUSANDS	PERCENT	CUMULATIVE
A	COMPANIES	OF	OF	PERCENT OF
N		DOLLARS	TOTAL	TOTAL
K	DELL ATLANTIC CORPORATION	64.5		
53	BELL ATLANTIC CORPORATION BELL ATL BUS SYSTEMS SVCS	617 2,115		
	BELL ATLANTIC ENTERPRISES INTL BELL ATLANTIC GMBH	173 2,729-		
	BELL ATLANTIC INVESTMENTS INC BELL ATLANTIC MOBILE SYSTEMS I	102 1,023		
	BELL ATLANTIC NETWORK SERVICES	170,896 53		
	BELL ATLANTIC NYNEX MOBILE BELL ATLANTIC-MARYLAND INC	21,606		
	BELL ATLANTIC-NEW JERSEY INC BELL ATLANTIC-PENNSYLVANIA	2,383 285		
	BELL ATLANTIC-VIRGINIA INC BELL ATLANTIC-WASHINGTON DC	56,566 269		
	TOTAL	253,359	0.21	52.11
54	AEROSPACE CORPORATION	250,072		٠
	TOTAL	250,072	0.21	52.32
55	NV KON. NEDERLANDSE PETROLEUM	1,221		
	SHELL MARKETS/MIDDLEAST/LTD SHELL OIL COMPANY	165 216,107		
	THE SHELL PETROLEUM CO. LTD.	30,234		(2)
;	TOTAL	247,727	0.21	52,53
56	CENTEX CORPORATION	0		
	CENTEX BATESON ENTERPRISES INC CENTEX CONSTRUCTION GROUP INC	90,341 131,246		
	CENTEX CONSTRUCTION GROOF INC	20,416		
	TOTAL	242,003	0.20	52.74
57	UNITED STATES DEPT ENERGY	240,368		
	TOTAL	240,368	0.20	52.94
58	CFM INTERNATIONAL INC	240,007		
	TOTAL	240,007	0.20	53.15
F.0	T I/MARTIN JAVELIN JOINT VENTR	221 652		
59		231,653	0 10	E3 34
	TOTAL	231,653	0.19	53.34
60	TELEDYNE INC	44,289		
	TELEDYNE INDUSTRIES INC	186,298		
	TOTAL	230,587	0.19	53.54
			<u> </u>	

Production of the Control of the Con	FISCAL YEAR IS	990		
R A N K	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL
61	BOOZ ALLEN & HAMILTON INC	229,442		
	TOTAL	229,442	0.19	53.73
62	INTERNATIONAL TECHNOLOGY CORP	9,155 209,407		
•	TOTAL	218,562	0.18	53.92
63	BECHTEL GROUP INC BECHTEL CORPORATION BECHTEL ENVIRONMENTAL, INC BECHTEL INC BECHTEL NATIONAL, INC BECHTEL POWER CORPORATION TOTAL	0 121,760 87,118 138 114 3,025	0.18	54.10
64	CHEVRON CORPORATION CHEVRON USA INC TOTAL	1,277 187,570 188,847	0.16	54.26
65	SALOMON INC PHIBRO ENERGY USA INC TOTAL	0 187,842 187,842	0.15	54.42
66	FEDERAL PRISON INDUSTRIES TOTAL	<u>185,398</u> 185,398	0.15	54.58
67	MESC HOLDINGS, INC MAGNAVOX ELCTRONIC SYSTEMS CO TOTAL	0 <u>185,188</u> 185,188	0.15	54.74
68	COASTAL CORPORATION CIC INDUSTRIES INC COASTAL GAS MARKETING CO INC COASTAL REFINING & MARKETING COSBEL PETROLEUM CORPORATION COSCOL PETROLEUM CORP	16,312 152,413 43 3,944 7,458 556	0.15	54.89

	FISCAL TEAN IS	333		
R A N K	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL
69	PROCTER & GAMBLE COMPANY THE PROCTER GAMBLE DISTRG CO THE PROCTER GAMBLE PHARMACEUTICALS	76,690 100,251 40		
	TOTAL	176,981	0.15	55.04
70	CSX CORPORATION SEA-LAND SERVICE INC TOTAL DISTRIBUTION SERVICES	0 174,403 126		
	TOTAL	174,529	0.14	55.19
71	WORLDCORP, INC	170,601_		
	TOTAL	170,601	0.14	55.33
72	WMX TECHNOLOGIES INC AERO-METRIC ENGINEERING INC CHEM-NUCLEAR SYSTEMS, INC CHEMICAL WASTE MANAGEMENT INC RUST ENGINEERING & CNSTR RUST ENVMT & INFRASTRUCTURE RUST INDUSTRIAL SERVICES INC RUST INTERNATIONAL INC WASTE MANAGEMENT INC WASTE MANAGEMENT INC FLORIDA WASTE MANAGEMENT OF ARIZONA AZ WASTE MANAGEMENT OF ARKANSAS WASTE MANAGEMENT OF OLORADO WASTE MANAGEMENT OF MASS WASTE MANAGEMENT OF MISS WASTE MANAGEMENT OF MISS WASTE MANAGEMENT OF OREGON WASTE MANAGEMENT OF OREGON WASTE MANAGEMENT OF UTAH INC WHEELABRATOR CLEAN WTR SYSTEMS WHEELABRATOR TECHNOLOGIES INC	5,142 2,725 7,524 25,574 96,421 25,493 1,352 314 1,478 68 391 25 597 119 265 36 159 1,071 152 677 512		
T 0	XEROX CORPORATION	170,095	0.14	55.48
73	KOREA XEROX CO LTD RANK XEROX ESPANOLA, S.A. SAUDI XEROX AGENCIES CO WESTCHESTER FIRE INSURANCE CO XEROX COLORGRAFX SYSTEMS INC XEROX DE PANAMA XEROX HONDURAS	167,335 28 438 56 172 174 101 51		
	TOTAL	168,356	0.14	55.62
74	BAY TANKERS INC	167,598		·
	TOTAL	167,598	0.14	55.76

R	TIOGAE TEAR T	THOUSANDS	PERCENT	CUPER ADTUE
A	COMPANIES	OF	OF	CUMULATIVE PERCENT OF
N	COMPANIES	DOLLARS	TOTAL	TOTAL
K				
75	MAERSK INC	18,406 121		
	MAERSK DEUTSCHLAND GMBH MAERSK LINE LTD	148,743		
	TOTAL	167,270	0.14	55.91
76	SEQUA CORPORATION	54,525		
	ARC PROFESSIONAL SVCS GROUP	18,120		
	ATLANTIC RESEARCH CORPORATION CHROMALLOY AMERICAN CORP	31,668 17,885		
	CHROMALLOY GAS TURBINE CORP	43,591		
	TOTAL	165,789	0.14	56.05
77	KAMAN CORPORATION	56,101		
	KAMAN DIVERSIFIED TECH CORP KAMAN SCIENCES CORPORATION	24,987 70,927		
	RAYMOND ENGINEERING INC	5,100		
	TOTAL	157,114	0.13	56.18
78	SVERDRUP CORPORATION, THE	6,521		
	SVERDRUP CIVIL INC SVERDRUP FACILITIES INC	18,775 6,261	-	
	SVERDRUP TECHNOLOGY INC	121,323		
	TOTAL	152,879	0.13	56.31
79	PHILIP MORRIS COMPANIES INC	326		
	ENTENMANNS INC DELAWARE KRAFT FOODS INC	278 86,936		
	MAYER OSCAR FOODS CORPORATION	17,960 45,930		
	PHILIP MORRIS INCORPORATED TOMBSTONE PIZZA CORPORATION	717		
	TOTAL	152,146	0.12	56.44
80	CAE INC	0		
	CAE(US) INC	150,609		
	TOTAL	150,609	0.12	56.57
81	BLAKE CONSTRUCTION CO INC	149,576		
	TOTAL	149,576	0.12	56.70
		i	L	

	FISCAL TEAR IS	***************************************		***************************************
R A N K	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL
82	RJR NABISCO HOLDINGS CORP NABISCO HOLDINGS CORP REYNOLDS, R J TOBACCO COMPANY RJR NABISCO, INC	0 144,535 1,112 1,964		
	TOTAL	147,611	0.12	56.82
83	GOVERNMENT TECHNOLOGY SVCS INC	144,879 1,564_		
	TOTAL	146,443	0.12	56.95
84	NASSCO HOLDINGS INC	146,412		
	TOTAL	146,412	0.12	57.07
85	CLARK ENTERPRISES INC HYMAN GEORGE CONSTRUCTION CO OMNI CONSTRUCTION INC	0 144,256 1,283		
	TOTAL	145,539	0.12	57.19
86	INTERNATIONAL SHIPHOLDING CORP CENTRAL GULF LINES INC WATERMAN STEAMSHIP CORPORATION	0 47,844 97,223		·
	TOTAL	145,067	0.12	57.32
87	CUBIC CORPORATION CUBIC DEFENSE SYSTEMS INC	53,194 90,175		
	TOTAL	143,369	0.12	57.44
88	ESCO ELECTRONICS CORPORATION DEFENSE HOLDING CORP ELECTRONICS & SPACE CORP HAZELTINE CORPORATION RANTEC MICROWAVE & ELECTRONICS SOUTHWEST MOBILE SYSTEMS CORP	0 3,277 53,438 43,566 8,877 30,695		
	TOTAL	139,852	0.11	57.56
89	GENCORP INC AEROJET-GENERAL CORPORATION	137,100		
	TOTAL	137,100	0.11	57.68

THOUSANDS	FISCAL TEAR 1995						
EGG ASTROPHYSICS RES CORP 129 1 1 1 1 1 1 1 1 1	A N	COMPANIES	OF	OF	PERCENT OF		
MORTENSON M A COMPANIES 134,547 134,647 0.11 57.91	90	EG&G ASTROPHYSICS RES CORP EG&G INSTRUMENTS INC EG&G KT AEROFAB INC EG&G SEALOL INC EG&G SEALOL INC EG&G WASH ANALYTICAL SVCS CTR ROTRON INCORPORATED	429 91 181 972 5,818 60,597 978				
TOTAL 134,547 0.11 57.91		TOTAL	137,052	0.11	57.79		
STATE STAT	91	MORTENSON M A COMPANIES	134,547				
SOURCE S		TOTAL	134,547	0.11	57.91		
93 OSHKOSH TRUCK CORPORATION 129,297 0.10 58.13 94 RENCO GROUP THE INC 107- 128,321	92	ATLANTIC RICHFIELD COMPANY	130,899				
### TOTAL 129,297 0.10 58.13 ### RENCO GROUP THE INC		TOTAL	130,899	0.11	58.02		
RENCO GROUP THE INC	93	OSHKOSH TRUCK CORPORATION	129,297				
### GENERAL CORPORATION TOTAL 128,321 128,213 0.10 58.24 OGDEN CORPORATION 0 0 0 0 0 0 0 0 0		TOTAL		0.10	58.13		
OGDEN CORPORATION 0 0 0 0 0 0 0 0 0	94						
OGDEN ALLIED MAINTENANCE CORP 3,168 0 0 0 0 0 0 0 0 0		TOTAL	128,213	0.10	58.24		
CANADIAN MARCONI COMPANY 396 DEVELOPMENTAL SCIENCES CORP 35 35 32 35 32 35 32 35 35	95	OGDEN ALLIED MAINTENANCE CORP OGDEN ENVMTL & ENRGY SVC CO OGDEN PROFESSIONAL SVCS CORP OGDEN SERVICES CORPORATION OGDEN TECHNOLOGY SERVICES CORP SCHAFER, W J ASSOCIATES INC	3,168 54,598 2,455 1,723 44,458 	0.10	58.34		
124,124 0.10 58.45	96	CANADIAN MARCONI COMPANY DEVELOPMENTAL SCIENCES CORP DICK A B COMPANY DEL GEC INCORPORATED GEC MARCONI ELEC SYS CORPORATI GEC-MARCONI AVIONICS INC LEAR ASTRONICS CORPORATION MARCONI COMMUNICATIONS INC MARCONI SIMULATION PICKER INTERNATIONAL INC THE ENGLISH ELECTRIC CO. LTD.	396 35 532 21,254 82,644 8,947 36 164 2,192 4,423 3,499				
		TOTAL	124,124	0.10	58.45		

FISCAL YEAR 1995						
R A N K	COMPANIES	THOUSANDS OF DOLLARS	PERCENT OF TOTAL	CUMULATIVE PERCENT OF TOTAL		
97	ARINC INCORPORATED ARINC RESEARCH CORPORATION	62,058 61,704				
	TOTAL	123,762	0.10	58.55		
98	NICHOLS RESEARCH CORPORATION	122,143				
	TOTAL	122,143	0.10	58.66		
99	TRINITY INDUSTRIES INC TRINITY MARINE GROUP	906 117,824				
	TOTAL	118,730	0.10	58.76		
100	EATON CORPORATION A I L SYSTEMS INC CUTLER-HAMMER INC	9,945 95,954 12,470				
	TOTAL	118,369	0.10	58.86		

TABLE 3

100 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT AWARDS AND CATEGORY OF PROCUREMENT

Department of Defense

FISCAL YEAR 1995

Other

152,472

15,468

207,735

137,330

101,619

0

46

1,158

183

319,666

317,292 302,221 300,760

289,231

286,350

276,180

275,654

274,258

271,525

16,674

220,934 302,038 31,106

288,072

98,045

275,137

90,003

1,897 11,381

			Other		
Rank	Contractor	RDT&E	Services	Supplies	<u>Total</u>
3 4 5	LOCKHEED MARTIN CORPORATION MCDONNELL DOUGLAS CORPORATION TENNECO INC GENERAL MOTORS CORPORATION NORTHROP GRUMMAN CORPORATION	10,145 534,938 890,597	646,092 638,652 437,885	4,575,661 5,425,844 3,053,571 1,819,338 1,584,589	8,020,868 3,709,809 2,992,929 2,913,072
6 7 8 9 10	RAYTHEON COMPANY GENERAL ELECTRIC COMPANY LORAL CORPORATION BOEING COMPANY THE UNITED TECHNOLOGIES CORP	702,084 448,760 532,544 236,663 401,029	1,106,690 508,758 597,240 790,092 119,221	1,081,633 1,146,137 837,520 753,530 1,254,584	2,890,409 2,103,656 1,967,305 1,780,286 1,774,835
11 12 13 14 15	GENERAL DYNAMICS CORPORATION LITTON INDUSTRIES INC WESTINGHOUSE ELECTRIC CORP ROCKWELL INTERNATIONAL CORP TEXTRON INC				1,695,254 1,237,208 1,225,437 1,209,971 1,069,000
16 17 18 19 20	SCIENCE APPLICATIONS INTL CORP TRW INC COMPUTER SCIENCES CORPORATION ITT CORPORATION GTE CORPORATION		564,393 258,555 572,296 302,094 318,697		
24 25	FULCRUM II LIMITED PARTNERSHIP TEXAS INSTRUMENTS INCORPORATED TRACOR INC ALLIEDSIGNAL INC FMC CORPORATION	0 265,496 103,918 67,118 103,304	32,494 50,815 392,142 124,307 125,450	530,986 238,076 14,404 311,606 256,796	563,480 554,388 510,464 503,031 485,551
26 27 28 29 30	ALLIANT TECHSYSTEMS INC EXXON CORPORATION OLIN CORPORATION DYNCORP STEWART & STEVENSON SVCS INC	79,808 0 142,374 16,871 2,256	47,309 0 156,497 428,703 1,271	345,856 471,858 169,880 2,833 438,616	472,974 471,858 468,753 448,408 442,144
31 32 33 34 35	BLACK & DECKER CORPORATION INTERNATIONAL BUS MCHS CORP AT&T CORP UNISYS CORPORATION CARLYLE PARTNERS LEVERAGED CAP				
36 37 38 39 40	BOEING SKRSKY COMANCHE TEAM JV MITRE CORPORATION ROLLS-ROYCE PLC MASSACHUSETTS INST OF TECH CHRYSLER CORPORATION	372,556 359,297 32,807 341,122 46,873	0 10,235 144,558 2,521 118,307	0 743 173,102 0 175,085	372,556 370,277 350,468 343,643 340,266

Note: Amounts in thousands of dollars.

DRAPER CHARLES STARK LAB INC

JOHNS HOPKINS UNIVERSITY

FEDERAL EXPRESS CORPORATION

UNITED DEFENSE LP

LOGICON INC

HONEYWELL INC

OHM CORPORATION

MOTOROLA INC HALLIBURTON COMPANY

HARRIS CORPORATION

41

42

43

44

46

47

48

49

50

150,519

80,889

61,918

50,974

84,031 272,360 260,097

1,042

0

TABLE 3 (Concluded)

100 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT AWARDS AND CATEGORY OF PROCUREMENT

Department of Defense

FISCAL YEAR 1995

Other

Ran	k Contractor	RDT&E	Services	Supplies	<u>Total</u>
51 52 53 54 55	BELL ATLANTIC CORPORATION AEROSPACE CORPORATION	15,381 0 2,078 250,071 0	11,610 0 165	603 19,739 239,669 0 247,561	269,839 254,314 253,359 250,071 247,726
56 57 58 59 60	CENTEX CORPORATION UNITED STATES DEPT ENERGY CFM INTERNATIONAL INC T I/MARTIN JAVELIN JOINT VENTR TELEDYNE INC	0 12,525 0 41,515 117,775	242,002 9,218 0 145 22,522	189,992 90,289	242,002 240,368 240,007 231,653 230,587
61 62 63 64 65	BOOZ ALLEN & HAMILTON INC INTERNATIONAL TECHNOLOGY CORP BECHTEL GROUP INC CHEVRON CORPORATION SALOMON INC FEDERAL PRISON INDUSTRIES MESC HOLDINGS, INC COASTAL CORPORATION PROCTER & GAMBLE COMPANY THE CSX CORPORATION	41,192 0 6,841 0	188,249 160,922 203,904 295 0	0 57,639 1,408 188,551 187,841	229,441 218,561 212,154 188,847 187,841
66 67 68 69 70	FEDERAL PRISON INDUSTRIES MESC HOLDINGS, INC COASTAL CORPORATION PROCTER & GAMBLE COMPANY THE CSX CORPORATION	38,170 0 0 0	2,169 7,979 2,145 0 174,528	183,228 139,037 178,578 176,981	185,398 185,187 180,724 176,981 174,528
71 72 73 74 75	WORLDCORP, INC WMX TECHNOLOGIES INC XEROX CORPORATION BAY TANKERS INC	0 2,005 14,714 0	170,600 132,112 91,945 167,597	0 35,977 61,696	170,600 170,095 168,356 167,597 167,269
76 77 78 79 80	SEQUA CORPORATION KAMAN CORPORATION SVERDRUP CORPORATION, THE PHILIP MORRIS COMPANIES INC CAE INC	23,961 61,397 66,255 0 17,029	23,355 75,333 86,580 0 94,507	118,471 20,383 43 152,146 39,073	165,789 157,114 152,879 152,146 150,609
81 82 83 84 85	RJR NABISCO HOLDINGS CORP GOVERNMENT TECHNOLOGY SERVICES NASSCO HOLDINGS INC CLARK ENTERPRISES INC	0 0 0 1,182 0	149,575 0 3,904 21,959 145,539	0 147,611 142,539	149,575 147,611 146,443 146,411 145,539
86 87 88 89 90	INTERNATIONAL SHIPHOLDING CORP CUBIC CORPORATION ESCO ELECTRONICS CORPORATION GENCORP INC EG&G INC	0 20,110 12,274 74,912 19,025	145,066 38,053 8,654 37,194 101,439	0 85,205 118,922 24,992 16,586	145,066 143,369 139,852 137,100 137,051
91 92 93 94 95	MORTENSON M A COMPANIES ATLANTIC RICHFIELD COMPANY OSHKOSH TRUCK CORPORATION RENCO GROUP THE INC OGDEN CORPORATION	0 0 662 0 51,250	134,547 0 10,147 11,285 70,131	0 130,899 118,487 116,927 2,799	134,547 130,899 129,297 128,213 124,180
96 97 98 99 100	THE GENERAL ELECTRIC CO. PLC ARINC INCORPORATED NICHOLS RESEARCH CORPORATION TRINITY INDUSTRIES INC EATON CORPORATION	69,076 12,933 113,806 70 28,283	11,539 106,756 4,928 0 66,776	43,507 4,071 3,407 118,659 23,309	124,123 123,762 122,142 118,729 118,369

TABLE 4
50 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT
AWARDS, REPORTING COMPONENT, AND CATEGORY OF PROCUREMENT
Department of the Army

FISCAL YEAR 1995

O ₁	h	Δ	r
v	. 1	C	ı

Ran	k Contractor	RDT&E	Services	Supplies	Total
1 2 3 4 5	LOCKHEED MARTIN CORPORATION RAYTHEON COMPANY LORAL CORPORATION GENERAL MOTORS CORPORATION GENERAL DYNAMICS CORPORATION	611,915 315,520 259,805 134,319 44,799	188,690 519,085 93,502 138,664 62,657	543,452 424,350 376,783 448,578 596,124	1,344,057 1,258,956 730,091 721,562 703,582
6 7 8 9 10	MCDONNELL DOUGLAS CORPORATION SCIENCE APPLICATIONS INTL CORP STEWART & STEVENSON SVCS INC OLIN CORPORATION ITT INDUSTRIES INC				481,733 481,062 440,843 422,614 407,100
11 12 13 14 15	FMC CORPORATION GTE CORPORATION UNITED DEFENSE LP				379,168 372,556 345,026 315,532 297,738
16 17 18 19 20	NORTHROP GRUMMAN CORPORATION T I/MARTIN JAVELIN JOINT VENTR DYNCORP				
21 22 23 24 25	COMPUTER SCIENCES CORPORATION HALLIBURTON COMPANY MITRE CORPORATION	172,187	3,463	39,030 206,297 504- 0 743	213,009 212,340 180,742 177,702 176,394
26 27 28 29 30	GENERAL ELECTRIC COMPANY TRW INC INTERNATIONAL TECHNOLOGY CORP CENTEX CORPORATION BLAKE CONSTRUCTION CO INC	1,051 88,397 0 0	7,867 30,966 102,620 151,720 148,715	166.948	
31 32 33 34 35	GENERAL ELECTRIC COMPANY TRW INC INTERNATIONAL TECHNOLOGY CORP CENTEX CORPORATION BLAKE CONSTRUCTION CO INC MORTENSON M A COMPANIES HERCULES INCORPORATED WMX TECHNOLOGIES INC CHRYSLER CORPORATION MOTOROLA INC	0 13,356 2,005 100 18,342	131,281 115,166 107,104 1,257 83,762		131,281 129,537 129,005 127,160 122,908
36 37 38 39	RENCO GROUP THE INC OSHKOSH TRUCK CORPORATION LOGICON INC TEXAS INSTRUMENTS INCORPORATED ROCKWELL INTERNATIONAL CORP	0 662 0 80,136 51,941	11,285 10,147 111,189 3,305 19,628	111,542 109,282 6,443 28,056 26,629	122,828 120,092 117,633 111,498 98,199
41 42 43 44 45	NICHOLS RESEARCH CORPORATION ALLIEDSIGNAL INC HONEYWELL INC THERMO ELECTRON CORPORATION HARRIS CORPORATION	93,328 4,908 32,933 84,997 666	842 12,733 17,310 5,399 71,071	3,407 79,455 44,656 2,065 20,649	97,578 97,096 94,900 92,461 92,386
46 47 48 49 50	EASTMAN CHEMICAL COMPANY BLACK & DECKER CORPORATION TELEDYNE INC AT&T CORP FEDERAL PRISON INDUSTRIES	0 1,812 65,816 1,528 0	92,144 46,498 12,403 29,657 964	0 34,609 3,797 50,323 78,593	92,144 82,920 82,016 81,510 79,558

TABLE 4 (Continued)

50 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT AWARDS, REPORTING COMPONENT, AND CATEGORY OF PROCUREMENT Department of the Navy

FISCAL YEAR 1995

			Other		
Rank	<u>Contractor</u>	RDT&E	<u>Services</u>	Supplies	<u>Total</u>
2 3 4 5	TENNECO INC MCDONNELL DOUGLAS CORPORATION LOCKHEED MARTIN CORPORATION GENERAL ELECTRIC COMPANY GENERAL MOTORS CORPORATION	211,205 176,789	646,092 373,670 440,344 442,660 288,429		3,709,809 3,539,586 1,680,313 1,453,164 1,365,733
6 7 8 9 10	GENERAL DYNAMICS CORPORATION LITTON INDUSTRIES INC RAYTHEON COMPANY WESTINGHOUSE ELECTRIC CORP NORTHROP GRUMMAN CORPORATION	83,278 38,108 310,444 118,485 69,672	253,810 121,439 200,701 350,622 162,907	743,214 830,520 338,935 300,113 471,145	1,080,304 990,068 850,081 769,220 703,726
14 15	TEXTRON INC LORAL CORPORATION FULCRUM II LIMITED PARTNERSHIP UNITED TECHNOLOGIES CORP TRACOR INC	411,454 170,441 0 36,794 46,283	82,501 127,559 32,494 81,700 301,224	159,148 281,272 530,937 308,037 2,862	653,104 579,273 563,431 426,532 350,370
	TEXAS INSTRUMENTS INCORPORATED ROCKWELL INTERNATIONAL CORP JOHNS HOPKINS UNIVERSITY DRAPER CHARLES STARK LAB INC ROLLS-ROYCE PLC				344,278 293,908 271,627 250,116 238,361
21 22 23 24 25	UNITED STATES DEPT ENERGY BLACK & DECKER CORPORATION BOEING COMPANY THE AT&T CORP UNISYS CORPORATION				230,984 224,851 218,596 205,631 203,396
27	ALLIEDSIGNAL INC OHM CORPORATION CSX CORPORATION SCIENCE APPLICATIONS INTL CORP INTERNATIONAL BUS MCHS CORP	71,502 98,179	77,454 184,387 174,402 78,514 31,443	71,824 0 0 22,541 40,231	200,334 184,387 174,402 172,558 169,855
31 32 33 34 35		13,034 0 1,182	164 352	0 12,910 103,886 0 123,269	167,597 167,163 164,889 164,352 145,664
36 37 38 39 40	INTERNATIONAL SHIPHOLDING CORP FMC CORPORATION CLARK ENTERPRISES INC XEROX CORPORATION NORFOLK SHPBLDING DRYDOCK CORP	0 341 0 2,345 0	145,066 33,103 136,419 68,587 104,514	103,674 0 48,118 0	145,066 137,118 136,419 119,052 104,514
41 42 43 44 45	TRINITY INDUSTRIES INC COMPUTER SCIENCES CORPORATION CHRYSLER CORPORATION SEQUA CORPORATION LOGICON INC	70 31,930 44,672 19,040 14,694	0 63,055 49,874 14,287 76,791	97,832 2,181 685 60,439 1,558	97,902 97,166 95,232 93,767 93,044
46 47 48 49 50	DYNCORP ANALYSIS & TECHNOLOGY INC METRO MACHINE CORP MOTOROLA INC JOHNSON CONTROLS INC	5,420 32,158 0 17,990 0	87,483 56,936 91,344 2,997 90,363	29 3,557 0 70,321 27	92,933 92,652 91,344 91,310 90,390

TABLE 4 (Continued)

50 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT AWARDS, REPORTING COMPONENT, AND CATEGORY OF PROCUREMENT Department fo the Air Force

FISCAL YEAR 1995

			Other		
Rank	Contractor	RDT&E	<u>Services</u>	Supplies	Total
1	LOCKHEED MARTIN CORPORATION MCDONNELL DOUGLAS CORPORATION NORTHROP GRUMMAN CORPORATION BOEING COMPANY THE UNITED TECHNOLOGIES CORP	3,331,394	1,029,040	2,871,664	7,232,099
2		487,381	340,575	3,146,730	3,974,687
3		712,594	234,689	1,001,279	1,948,563
4		178,285	452,721	689,177	1,320,184
5		354,623	36,497	555,475	946,596
6 7 8 9 10	ROCKWELL INTERNATIONAL CORP GENERAL MOTORS CORPORATION LORAL CORPORATION	280,792 196,904 99,650 58,248 305,845	183,243 133,461 371,587 268,879 122,374		
11 12 13 14 15	GENERAL ELECTRIC COMPANY WESTINGHOUSE ELECTRIC CORP MASSACHUSETTS INST OF TECH FEDERAL EXPRESS CORPORATION AEROSPACE CORPORATION	236,502 56,700 321,320 0 250,071	41,152 51,458 786 300,349 0	161,629 307,113 0 0	439,284 415,272 322,106 300,349 250,071
16	CFM INTERNATIONAL INC GTE CORPORATION INTERNATIONAL BUS MCHS CORP SCIENCE APPLICATIONS INTL CORP MITRE CORPORATION	0	0	239,767	239,767
17		30,947	132,788	49,632	213,368
18		16,716	124,529	68,790	210,037
19		74,111	122,044	1,123	197,279
20		183,417	6,772	0	190,189
21 22	ITT INDUSTRIES INC HONEYWELL INC WORLDCORP, INC COMPUTER SCIENCES CORPORATION ALLIEDSIGNAL INC	6,815 22,346 0 11,961 7,723	147,535 10,472 170,600 133,474 33,893	24,392 138,688 0 22,803 121,253	178,743 171,507 170,600 168,238 162,870
	LITTON INDUSTRIES INC CAE INC CARLYLE PARTNERS LEVERAGED CAP UNC INCORPORATED TEXTRON INC	9,906	1,633	117,211 37,605 7,393 5,110 131,923	152,483 147,215 147,103 146,324 143,463
31	DYNCORP	752	127,561	1,411	129,724
32	TRACOR INC	53,122	65,579	10,891	129,592
33	HARRIS CORPORATION	72,108	11,264	40,926	124,299
34	SVERDRUP CORPORATION, THE	65,143	54,344	43	119,531
35	CHRYSLER CORPORATION	0	67,176	48,596	115,772
36		0	111,497	0	111,497
37		100	110,263	67	110,431
38		106,414	0	0	106,414
39		87,003	10,268	6,364	103,636
40		21,691	39,062	42,678	103,432
41	OKINAWA ELECTRIC POWER COMPANY UNISYS CORPORATION TEXAS INSTRUMENTS INCORPORATED BLACK & DECKER CORPORATION THE GENERAL ELECTRIC CO. PLC	0	102,796	0	102,796
42		22,085	48,291	26,577	96,954
43		49,708	1,893	45,338	96,939
44		9,715	48,036	38,809	96,560
45		67,697	6,256	14,414	88,368
46	INFOTEC DEVELOPMENT INC	1,147	3,856	77,592	82,596
47	TOWER AIR INC	0	82,203	0	82,203
48	LOGICON INC	39,449	32,952	7,466	79,868
49	ESCO ELECTRONICS CORPORATION	1,977	5,381	72,259	79,618
50	BULL (COMPAGNIE DES MACHINES)	282	0	78,501	78,784

TABLE 4 (Concluded)

50 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT AWARDS, REPORTING COMPONENT, AND CATEGORY OF PROCUREMENT Defense Logistics Agency

FISCAL YEAR 1995

Other

Rank	<u>Contractor</u>	RDT&E	<u>Services</u>	Supplies	Total
2	EXXON CORPORATION NV KON. NEDERLANDSE PETROLEUM CHEVRON CORPORATION SALOMON INC COASTAL CORPORATION	0 0 0 0	0 165 295 0 1,589	468,250 245,940 188,551 187,841 178,578	468,250 246,105 188,847 187,841 180,168
7	ATLANTIC RICHFIELD COMPANY SSANGYONG OIL REFINING CO LTD SUN COMPANY INC KUWAIT NATIONAL PETROLEUM CO K ENI SPA	0 0 0 0	0 0 1,364 0 2,604	129,061 98,755 83,838 85,018 77,620	129,061 98,755 85,203 85,018 80,224
12 13	HOLLY CORPORATION DU PONT E I DE NEMOURS AND CO KOCH INDUSTRIES INC FEDERAL PRISON INDUSTRIES MOBIL CORPORATION	0 0 0 0	0 0 0 0 2,293	79,578 75,273 72,697 66,830 63,560	79,578 75,273 72,697 66,830 65,853
16 17 18 19 20		0 0 0 0	0 0 0 0	65,355 64,403 63,214 62,626 62,180	65,355 64,403 63,214 62,626 62,180
22 23 24	PROPPER INTERNATIONAL INC PARAMOUNT PETROLEUM CORP GOLD LINE REFINING LTD LOUISANA LAND EXPLORATION THE PHILIP MORRIS COMPANIES INC	0 0 0 0	0 0 0 0	54,684 52,377 51,821 51,090 48,344	54,684 52,377 51,821 51,090 48,344
	MOTOR OIL (HELLAS) CORINTH REF AMERICAN APPAREL INC CYPRUS AMAX MINERALS COMPANY DIAMOND SHAMROCK INC GIBRALTAR, P R INC	0 0 0 0	0 0 0 0	46,337 43,563 41,360 35,932 35,477	43,563 41,360
31 32 33 34 35	COMPANIA ESPANOLA DE PETROLEOS MCKESSON CORPORATION DELAWARE ARCTIC SLOPE REGIONAL CORP COSMO OIL CO. LTD. TENNESSEE APPAREL CORP	0 0 0 0	0 0 228 987 0	35,046 34,679 34,078 31,808 30,950	35,046 34,679 34,306 32,796 30,950
36 37 38 39 40	THE BROKEN HILL PROPRIETARY CO ABU DHABI NATIONAL OIL CO BURLINGTON INDUSTRIES INC ALLIED PETRO, INC AMOCO ENERGY TRADING CORP	0 0 0 0	0 0 0 0	29,293 29,074 28,519 27,202 26,381	29,293 29,074 28,519 27,202 26,381
41 42 43 44 45	CROWN CENTRAL PETROLEUM CORP ALLIEDSIGNAL INC GENERAL MOTORS CORPORATION TOOTSIE ROLL INDUSTRIES INC AMERADA HESS CORPORATION	0 0 0 0	0 0 325 0 13,645	24,768 24,536 24,121 23,407 8,890	24,768 24,536 24,446 23,407 22,535
46 47 48 49 50	A G MARKETING INC WOLVERINE WORLD WIDE INC IBP INC PROCTER & GAMBLE COMPANY THE BRICKLE, HYMAN & SON INC	0 0 0 0	0 0 0 0	22,296 21,435 21,084 20,749 20,390	22,296 21,435 21,084 20,749 20,390